### —SEE AND AVOID—ILLEGAL CHARTER

Adapted from, See And Avoid— An In-depth, Authoritative, And Comprehensive Examination Of Illegal Charter, by Gregory S. Lander, Esq.

### Agenda

What is *illegal* about "Illegal Charter?"
Why illegal charters occur
Application of Case Law
Consequence
"See and Avoid"

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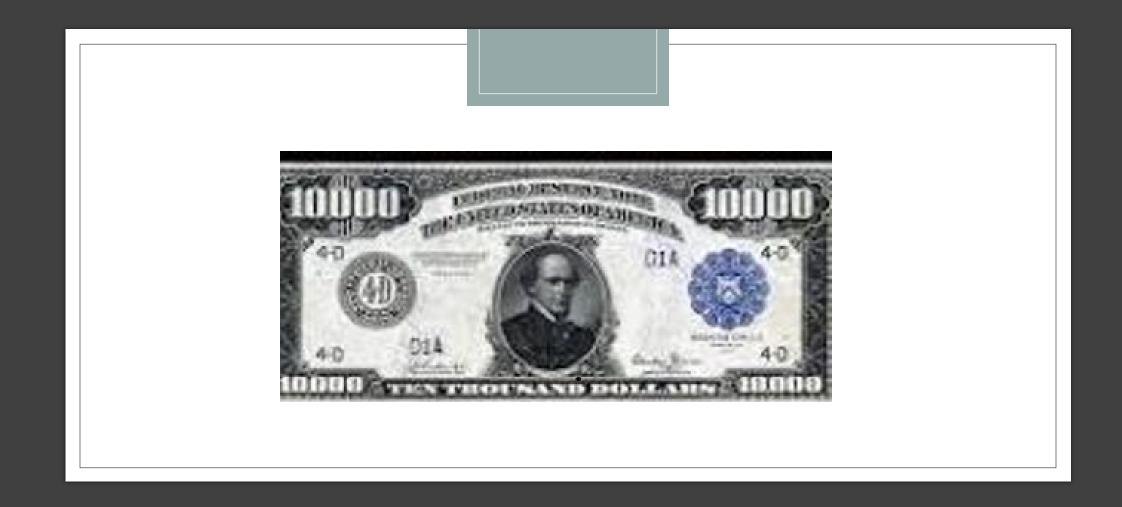
# What is *illegal* about "Illegal Charter?"

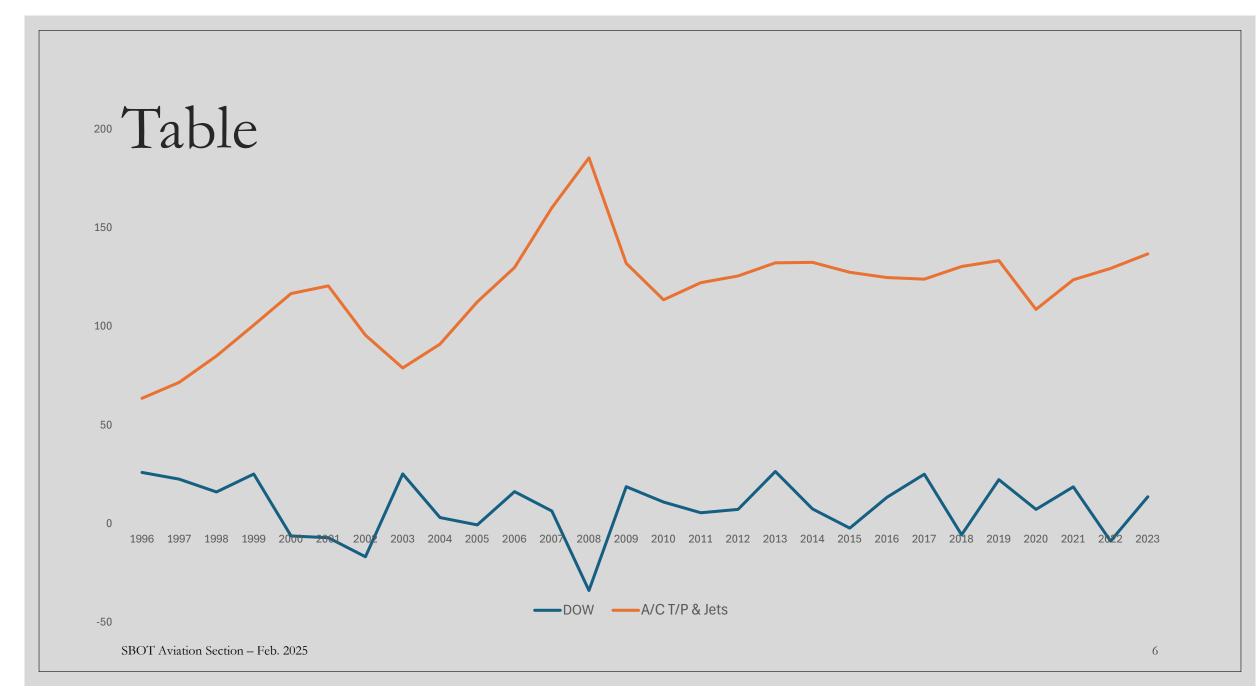
•49 U.S.C.

•14 C.F.R.

### Why illegal charters occur









### Illegal Operations by Group

### Air Carrier

- Holding Out
- Willingness
- Transport Persons or Property
- For Compensation or Hire

### Air/Commercial Operator

- Transport Persons or Property
- For Compensation or Hire

### Other

- ∘ 14 C.F.R. § 61.113/61.133
- ∘ 14 C.F.R. § 119.1(e)
- 14 C.F.R. part 91

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### If it looks like a duck . . .





### Consequences

The facial reaction when an owner gets a \$3.9 million civil penalty letter from the FAA.

### Consequences

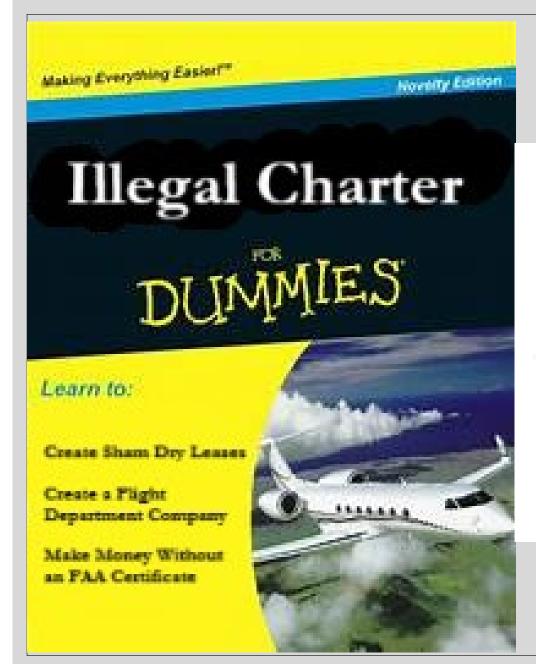
Certificate Action
Civil Penalties
Criminal Prosecution
Civil Liability
Adverse Media Coverage

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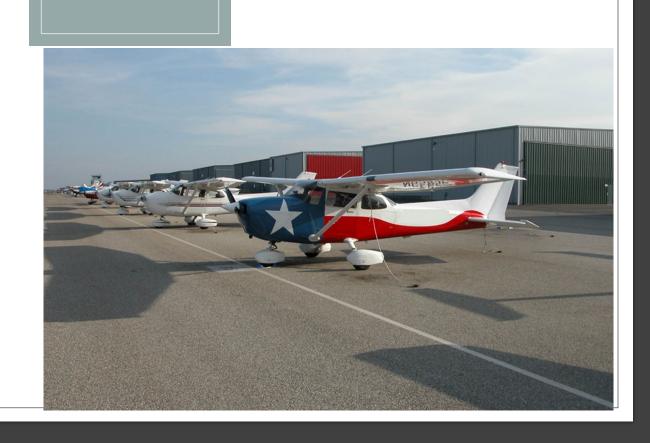




Pursuant to 49 U.S.C. § 46301(a)(5), you are subject to a civil penalty not to exceed \$16,630 for each violation of the Federal Aviation Regulations. Under 49 U.S.C. § 46301(a)(5), a separate violation occurs for each flight involving the violation. After careful consideration of all available information, we are willing to accept \$3,149,306.00 in settlement of this matter. We will take no further action for a period of 30 days after your receipt of this letter to afford you an opportunity to submit the suggested amount in settlement or furnish additional information pursuant to the procedures described in the enclosure.



"See and Avoid"



# The way to get started is to quit talking and begin doing.

Walt Disney

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### **Air Carrier Certificate**

### This certifies that

Astro Charter, LLC. 12334 Main St. Anytown, Texas 12345

has met the requirements of the Federal Aviation Act of 1958, as amended, and the rules, regulations, and standards prescribed thereunder for the issuance of this certificate and is hereby authorized to operate as an air carrier and conduct common carriage operations in accordance with said Act and the rules, regulations, and standards prescribed thereunder and the terms, conditions, and limitations contained in the approved operations specifications.

This certificate is not transferable and, unless sooner surrendered, suspended, or revoked, shall continue in effect indefinitely.

Certificate number: AC2A456A

Effective Date: NOVEMBER 2, 2000
REISSUED: JANUARY 5, 2015

Issued at: Hometown, USA

By Direction of the Administrator

ROBERT J.

MANAGER (Title) SW-57

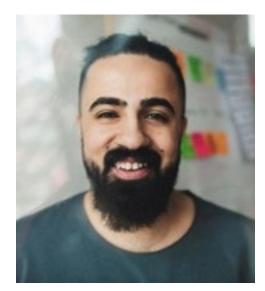
(Region/Office)

FAA Form 8430-18 (6-87)

Electronic Forms (PDF)

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### It Takes a "Team"



Aircraft Owner



Attorney



C.P.A.



Insurance Agent

### Timeline: Part 91 operation

Create leases and operating agreements. Ensure that if aircraft is dry-leased to Determine what type of aircraft, make, Determine "Who" will operate the aircraft, unrelated 3d parties, those parties employ and "How" it will be operated. model, price, and purpose. their own pilot(s). STEP 2 STEP 4 STEP 5 STEP 1 STEP 3 Employ management team to ensure aircraft Determine the method of Ownership is maintained properly. Employ pilot(s) for part 91 operations. Insure for proposed operations

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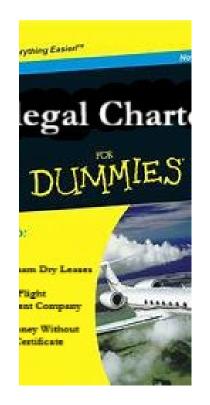
### Do NOT Advise or Allow Your Client to:

- Put the aircraft in an LLC as a single asset and have the LLC be the operator.
- Create or use purported dry leases that provide both the aircraft and pilot together.
- Failing to comply with Subpart F limitations and prohibitions. (All of them!)

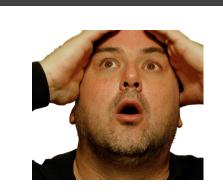
- Allow an independent aircraft management company to operate the client's aircraft in illegal charter operations.
- Operate the aircraft under the guise of sharing costs where no common purpose exists.
- Utilizing the NBAA exemption in lieu of a part 135 certificate.

### Do NOT Advise or Allow Your Client to:

- Run afoul of the IRS code regarding active versus passive gains and losses with regard to leasing aircraft.
- Allowing CPAs and tax specialists to ignore FAA requirements.
- Fail to comply with the applicable requirements of 14 C.F.R. section 119.1(e).
- Allow your client's aircraft to be operated commercially by an otherwise legitimate part 135 operator when the aircraft is not listed on D083, and insured for such.
- ° Fail to comply with § 91.23.









### Summary

With a little legal advice, timely given, illegal charter can be avoided.

It can also dissuade on-going illegal charter operations

The savings can more than off-set the cost of even the BEST aviation attorney's fees!

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Questions?

# Thank You Gregory S. Lander Greg.Lander.Law@gmail.com

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Fellow of the

Texas Bar College

