



TWO DIFFERENT PATHS WITH ONE
COMMON GOAL:
SHIFTING FROM LITIGATION TO
COLLABORATIVE LAW

PRESENTED BY CAMILLE C. SCROGGINS AND ESTHER R. DONALD

MEET THE SPEAKERS

ESTHER R. DONALD GORANSONBAIN AUSLEY, PLLC



Esther has immersed herself in the collaborative law model and was recently distinguished as a Credentialed Collaborative Divorce Lawyer, one of a select few in the state. She chaired the Dallas Bar Association's Collaborative Law Section and continues to develop her skills via active involvement with Collaborative Divorce Collin County. Esther served the State Bar of Texas as the Assistant Course Director for the Annual Collaborative Law Course in March 2021 and is honored to be named Course Director for 2022. Her emphasis on cooperative and collaborative family law solutions has led to her recognition as a "Best Lawyer" by U.S. News – Best Lawyers in America© in the field of Family Law in 2017- 2021 and as a Texas Super Lawyer by Thompson Reuters in 2016-2021.

MEET THE SPEAKERS



CAMILLE C. SCROGGINS

CAMILLE COOPER SCROGGINS, P.C.

Camille helps clients who want to privately and respectfully work towards personalized solutions for their family. She seeks creative, customized, and mutually beneficial outcomes when restructuring family finances and relationships without involving the court. She has helped many clients over the years achieve desired results for property division, financial support, and co-parenting children, while always striving to minimize conflict. Most of her clients are referred by former clients and other lawyers. Camille has over 240 hours of training in Collaborative Divorce and Mediation. Camille has been selected for inclusion in the U.S News “Best Lawyers in America” for Collaborative Family Law from 2013 – 2022, being named Best Lawyers 2015 Lawyer of the Year, Collaborative Law: Family Law Dallas, Texas and Best Lawyers 2019 Lawyer of the Year, Collaborative Law: Family Law Dallas/Fort Worth, Texas. She has been an author and speaker for the Dallas Bar Association, Collaborative Divorce Texas and the International Academy of Collaborative Professionals.

WHY Make the Switch?

Let's share our background-

- Camille took a leap towards a settlement perspective as a solo practitioner.
- Esther's recruitment to a larger firm steered her toward resources and opportunities to build a Collaborative practice.



WHAT Will You Need to Change?

- Changing your mindset.
- Committing to a larger organization.
- Acknowledging your professional goals, desired lifestyle, and disposition.

Involvement



- Start by saying, "Yes!"

Commitment

- Join your local Collaborative Group.

Credibility

- Put in the extra work to get credentialed.

HOW Will You Go About It?

- Focusing on the potential client to evaluate whether he/she is the right fit.
- Defining your new identity, identifying your target client, and broadcasting to that demographic.



WHEN Is the Right Time to Make the Switch?

- Now! It is never too late to reinvent yourself.
- Create a “Road Map” and start its course.



WHO Will You Serve With Your Collaborative Practice?

- Recognizing one size does not fit all.
- Knowing when to refer out the “wrong” client.
- Resisting the urge to “sell” the process to every client.

Positions

Interests

Demands

Goals

Impasse

Options

Outcomes

The background is a dark teal color with several faint, light-colored technical diagrams. On the left side, there is a large circular diagram with concentric circles and radial lines, resembling a gauge or a scale with numerical markings. Below it, there are more circular diagrams with arrows indicating a clockwise direction. In the top right corner, there is a small circular diagram with a curved line. In the bottom right corner, there is another circular diagram with arrows. A dark teal rounded rectangular box is centered horizontally in the upper half of the image, containing the text "Questions?".

Questions?