## Event Planning Timelines ...in a perfect world.

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# **Booking an Event**

**CLE Course or Council Retreat** 

6-12 Months Out

(But not less than 6 months out!)

#### BOOK YOUR MEETINGS FOR THE YEAR

- Flexibility is key: 3 locations and 3 dates.
- Think seasonally avoid sports home games, religious holidays, the first day of deer season...
- Total meeting cost is more than just the room rate: food & beverage, audio/visual, travel, rental cars, parking...
- 3 months out will severely handicap you.
- We will bid multiple properties.

# Council Meeting or Retreat Timeline

## 3 Months Out

#### **FINAL SELECTIONS & DEADLINES**

- Download and use the Council Retreat Deadline Tracker (in today's course materials).
- Council starts booking hotel reservations

   it is better to make an early reservation and cancel, than to make a late reservation.

6-8 Weeks Out

#### **FINAL SELECTIONS & DEADLINES**

- Confirm AV Orders.
- Make food & beverage menu selections

   set quantities low and finalize 2 weeks before.

  You can increase, but you can never go down!
- Book any offsite restaurants.
- Remind Council to make their hotel reservations before the cut-off date.
- Circulate initial agenda.

## **CLE Course Timeline**

What we handle

#### THERE ARE LIMITS TO WHAT WE HANDLE

- We handle smaller CLEs:
  - 1/2 day to 1 1/2 days
  - Approximately 150 registrants or less
- We can help with advertising for bigger events.
- We can *try* to staff...

## 4-7 Months Out

#### PLAN PROGRAM

- Download and use the CLE Deadline Tracker (in today's course materials).
- Have a planning meeting.
  - Set pricing, select topics and invite speakers
- Send out a 'Mark Your Calendar' eblast with bulleted topics.
- Create agenda/brochure and start confirming your program. \*Send a properly formatted agenda/brochure...

Properly Formatted Agenda

#### YOURS SHOULD INCLUDE...

- Start time / End time
- Topic Title
- Speaker name
- Speaker city
- Title if any
- Affiliation

- 1:00 **Preservation of Error in CPS Cases** .5 hr. Michael Hull*, Houston* Harris County Attorney's Office
- 1:30 Mock Trial Presentation: How to Keep from Losing Your Appeal During Trial .75 hr. Hon. John Delaney, *Bryan/College Station* Senior Judge, Child Protection Court

Charles Griffin, *Austin* Department of Family and Protective Services

Karen J. Langsley*, Denver* Langsley Law

- 2:15 Top 10 Appellate Tips for Trial and Appellate Advocates .5 hr. Hon. Gina M. Benavides, *Corpus Christi* Justice, 13<sup>th</sup> Court of Appeals
- 2:45 **Filing the Petition for Review** .5 hr. Blake Hawthorne, *Austin* Clerk, Supreme Court of Texas
- 3:15 Break

## 3-4 Months Out

#### **CONFIRM PROGRAM AND DETAILS**

#### • Program confirmed.

• Send full eblast with live online registration and hotel reservation links.

• Notify speakers of deadlines and details: hotel reservations, dinners, course materials due.

• Build in deadlines for advertising...

## 3 Months Out

#### YOUR ADVERTISING SHOULD LAND NOW!

- Approximately 5 weeks to get a printed brochure to someone's desk.
- Approximately 1 week for us to do an electronic brochure, shopping cart, and e-blast.
- Build these time frames into your schedule!

6-8 Weeks Out

#### **FINAL SELECTIONS & DEADLINES**

- Last chance to book hotel reservations
   watch for attrition fees!
- Request and approve MCLE credit.
- Confirm AV Orders.
- Make initial food & beverage menu selections
  set low and if needed, increase right before event.
- Presenter course materials and bios are due.
- Book any offsite restaurants.

Words of Caution!

#### CAN I HAVE A DO-OVER?

- Remember SBOT signs the contracts!
- Your room rate should be \$220 max.
- Lots of time and money is often on the line.
- Rushed advertising causes mistakes.
- The later you are, the less people will be there.
- We need prompt written/emailed approval on bills.