# What We Do

## **Volunteers**

TexasBarCLE depends on the willingness of Texas lawyers to share knowledge and experience with their fellow lawyers. Almost all authors and speakers who participate in State Bar seminars are volunteers, compensated only for travel expenses.

Without this tradition of volunteerism, Texas CLE would be scarcer—and more expensive. The State Bar and its members are indebted to those who strive to improve the profession by educating their colleagues.

# **A Diverse Mix of Offerings**

- TexasBarCLE.com, featuring a searchable database of upcoming courses; The Online Library, an ongoing repository of downloadable course materials; and The Online Classroom, hosting web-based programs and mp3s approved for MCLE credit.
- online access by course registrants to free videos and written materials for programs they've attended
- free online legal research for all Texas-licensed attorneys.
- over 20 multi-day, advanced-level courses, many designed to provide high-level CLE for specialists and those planning to take the specialization exams
- one- and two-day institutes on a variety of intermediate and specialized topics, many cosponsored by Sections
- recording of programs for replay as DVDs and mp3s, as well as via the Web
- course books in hard copy and electronic form
- live webcasts with the opportunity to submit questions to speakers
- showcase seminars at the State Bar Annual Meeting
- videos of oral arguments and meetings, both live and archived, before the Supreme Court of Texas
- DVD CLE kits that local bars, firms and companies can use to present MCLE-accredited videos with accompanying written materials

- reference works and practice manuals developed by TexasBarBooks for both hard copy and digital publication
- our Firm & Group Sales service, offering guidance and discounts to firms on CLE, books, and online resources

## **Discounts & Partnerships**

TexasBarCLE offers a discount to Section members on any program a Section cosponsors. Section members can also benefit when Sections work with TexasBarCLE and TexasBarBooks. Course discounts are also available to Texas Young Lawyer Association members, legal assistants, and legal administrators. Qualifying judges attend courses at no charge.

## **Market Research**

Lawyers demand products that take less time and target the precise problem the lawyer faces now. Our goal is to deliver high-quality CLE programs and products in a variety of media to Texas lawyers whenever and wherever desired—on exactly the topic needed, without the necessity to pay for more CLE than the lawyer wants.

## **CLE vs. MCLE**

Because of the similarity of initials, CLE is often confused with MCLE, which refers to the regulatory department of the Bar that administers the 15-hour-per-year requirement. In short: "CLE" refers to programs, and "MCLE" refers to regulation.

# Competition

Texas lawyers get CLE from over a thousand providers, most of whom offer good programs. This greatly complicates our task of selecting new programs to produce. For instance, a competitor's program may meet the needs of some Texas lawyers—say, those in the large city where it is held—but it compromises our ability to produce a similar program in a cost-effective manner.

Such competition and conflicts occur with sufficient frequency that the traditional live seminar side of our mission is not likely to grow as rapidly as it once did.

# As the foremost CLE provider in the state, TexasBarCLE produced well over one quarter of all of the MCLE hours reported by Texas lawyers last year.

# **Technology**

TexasBarCLE strives to be on the cutting edge of distance education technologies used to deliver CLE to Bar members scattered across our state and beyond. TexasBarCLE has explored live satellite, video conferencing, live webcasts, live telephone seminars, videotaped seminars, and course materials provided on USB flash drives as well as by downloadable PDF. A pioneer in audio and video education, the Department now archives nearly all of its programming for online access anytime.

Furthermore, TexasBarCLE maintains a collection of its course materials since 1998, available on its website in the Online Library. Searchable and downloadable, materials

may be purchased individually or with unlimited access for a fee; discount arrangements are also available. Sections that do their CLE with TexasBarCLE know that all the effort that goes into preparing a seminar is not only recorded with excellence, but is available to their members everywhere.

#### Revenue

Course registrations and product sales are expected to generate sufficient funds to cover expenses and overhead. Advanced-level, multi-day courses typically produce a substantial excess of revenues over expenses; other programs may not.

To meet revenue goals, we find it is sometimes prudent to replace a recurring program of limited interest with a program that has broader appeal and thus better prospects for a reasonable return on the Bar's investment.

### **Professional Staff**

TexasBarCLE staff are among the most experienced and successful in the CLE business, receiving awards from the Association for Continuing Legal Education, as well as from the ABA, recognizing the excellence of its seminars.

An experienced program planner leads each team that coordinates CLE presented by the Department. Our experienced facilities coordination team uses the State Bar's bargaining power to get the best rates at meeting facilities. Our Video Production team—recognized with media awards—provides professional taping of seminars and on-site audio-visual support to speakers. The Bar's studio facility is a great resource, designed

to create excellent educational videos which become available online. Collectively, these teams produce some of the best CLE in the country in collaboration with Section members, CLE committee members, and other volunteers.

## **Service to the Profession**

**Judges.** All TexasBarCLE offerings—including online classes and video replays—are free to judges.

Access to Justice. All legal aid attorneys receive free Online Library subscriptions and have access to all video CLE. TexasBarCLE also works with various Sections and our Legal Access Division to provide live CLE at low cost

to those in need.

The Duty to Serve All Texas Lawyers. Among CLE providers, TexasBarCLE alone has the responsibility to provide access to excellent CLE to Texas lawyers everywhere. For instance, another provider's program may meet the needs of some lawyers—say, those in the large city where it is held but TexasBarCLE provides access to almost all of its programs to lawyers everywhere via its website and DVDs. TexasBarCLE supports local bars and Sections by offering them the lowest possible rate for DVD CLE programs which they cosponsor.

## Holding Down Bar Dues.

TexasBarCLE is a major revenue source. CLE profits help extend substantially the time between increases in Bar dues. No other CLE provider commits to supporting the legal profession in this way, and Sections which cosponsor seminars with TexasBarCLE are part of this service.

# Quality

Without consistently high quality, TexasBarCLE would have neither attendance nor revenue to worry about. We frequently review records on attendance, revenue, and—through registrant questionnaires—course quality. Our best claim to quality is that we place our lawyer-customers in touch with excellent lawyer-faculties.

Our standard of quality assurance is that those who do it well should be those who teach it.

